

Memorial Hospital Corp. of Burlington  
252 McHenry Street  
Burlington, WI 53105-0400  
(262) 767-6000

Type: GMS  
Control: Other Not for Profit  
Fiscal Year: 01/01/02 to 12/31/02

County: Racine  
Analysis Area: Southeastern (2A)  
Volume Group: 5

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 2A		Volume Group 5		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	67.5%	57.4%	1.17	66.8%	1.01	51.9%	1.30	68.4%	0.99
Obstetrics	16.4%	39.6%	0.41	41.0%	0.40	28.1%	0.58	18.1%	0.90
Pediatrics	. %	48.0%	.	19.8%	.	20.9%	.	. %	.
Total hospital	52.6%	55.9%	0.94	61.3%	0.86	48.2%	1.09	55.1%	0.95
Average Census (Patients)									
Adult medical-surgical	27.7	30.4	0.91	37.0	0.75	28.2	0.98	28.0	0.99
Obstetrics	2.3	3.9	0.59	5.5	0.42	3.5	0.66	2.5	0.90
Pediatrics	0.0	1.8	0.00	0.8	0.00	0.5	0.00	0.0	.
Total hospital	34.2	55.4	0.62	68.6	0.50	41.9	0.82	35.8	0.95
Average Length of Stay (Days)									
Adult medical-surgical	3.9	3.9	0.99	4.0	0.98	3.7	1.04	3.9	1.00
Obstetrics	2.2	2.4	0.91	2.5	0.89	2.3	0.96	2.2	1.00
Pediatrics	.	2.4	.	1.8	.	2.3	.	.	.
Total hospital	3.4	4.3	0.78	4.4	0.77	3.7	0.92	3.8	0.88
Surgical Operations									
Inpatient	1,168	1,424	0.82	1,736	0.67	1,323	0.88	1,201	0.97
Outpatient	2,687	3,187	0.84	4,499	0.60	2,947	0.91	2,596	1.04
Inpatient as % of all surgeries	30.3%	30.9%	0.98	27.8%	1.09	31.0%	0.98	31.6%	0.96
Outpatient Visits									
Non-emergency visits	44,226	75,046	0.59	98,482	0.45	65,740	0.67	76,219	0.58
Emergency visits	13,086	14,086	0.93	19,089	0.69	16,883	0.78	14,610	0.90
Full-time Equivalents (FTEs)									
Administrators	1.0	14.8	0.07	13.8	0.07	15.3	0.07	1.0	1.00
Nurses, licensed	135.8	160.1	0.85	202.8	0.67	143.8	0.94	114.4	1.19
Ancillary nursing personnel	4.5	54.3	0.08	49.1	0.09	35.6	0.13	5.5	0.82
All other personnel	332.1	384.2	0.86	515.4	0.64	358.4	0.93	283.2	1.17
Total FTEs	473.3	613.5	0.77	781.0	0.61	553.1	0.86	404.0	1.17
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.3	14.6	0.09	9.6	0.14	16.0	0.08	1.4	0.96
Nurses, licensed	181.0	157.9	1.15	141.5	1.28	149.8	1.21	159.5	1.13
Ancillary nursing personnel	5.9	53.6	0.11	34.3	0.17	37.1	0.16	7.6	0.78
All other personnel	442.6	378.9	1.17	359.7	1.23	373.4	1.19	395.0	1.12
Total FTEs	630.9	605.0	1.04	545.0	1.16	576.2	1.09	563.5	1.12
Total Hospital:									
Beds set up and staffed	65	Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:			
Discharges	3,306	Health maintenance organization (HMO)		Beds set up and staffed		0	Bassinets		14
Inpatient days	12,477	Preferred Provider organization (PPO)		Discharges		0	Total births		384
		Yes		Inpatient days		0	Newborn days		787
		Yes							

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	41	2,593	10,096	67.5%	27.7	3.9
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	4	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	3	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	14	384	837	16.4%	2.3	2.2
Psychiatric	3	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	3	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	3	0	0	0	. %	0.0	.
Mixed intensive care	1	10	329	1,544	42.3%	4.2	4.7
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	3	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	3	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	1	0	1.0	Radiological services personnel	11	11	21.7
Physicians and dentists	0	0	0.0	Occupational therapists	1	3	3.2
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	55	98	122.3	Physical therapists	2	5	5.8
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	0	1.0
Licensed practical nurses	9	6	13.5	Recreational therapists	0	0	0.0
Ancillary nursing personnel	1	6	4.5	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	1	3	2.4
Nurse Practitioners	0	0	0.0	All other health professionals	91	25	106.1
Medical records personnel	11	9	14.9	All other personnel	94	108	149.4
Pharmacy personnel	6	4	8.0				
Clinical laboratory personnel	14	7	19.6	TOTAL	298	285	473.3

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$93,117,425	Cash and cash equivalents	\$42,404,854	Current liabilities	\$11,241,793
Less deductions	38,454,272	Net Patient receivables	9,104,865	Long-term debt	7,873,322
Net patient revenue	54,663,153	Other receivables	88,904	Other liabilities	20,420,378
Plus other revenue	5,466,479	Land, bldgs and equip: Net	22,751,455	Subtotal	47,530,919
Total revenue	60,129,632	Other assets	4,027,429		
Less expenses	52,150,116			Unrestricted fund balance	30,846,588
Nonoperating gains/losses	-20,343	Total Assets	\$78,377,507	Total liabilities & fund balance	\$78,377,507
Net Income	\$7,959,173			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 2A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$39,585,153]	42.5%	41.7%	1.02	41.8%	1.02	42.6%	1.00	43.0%	0.99
Medical Assistance [ \$5,187,660]	5.6%	9.0%	0.62	5.7%	0.98	6.9%	0.80	4.6%	1.22
Commercial [ \$42,817,019]	46.0%	43.2%	1.06	48.2%	0.95	44.9%	1.03	48.7%	0.94
All other [ \$5,527,593]	5.9%	6.1%	0.97	4.3%	1.37	5.6%	1.07	3.8%	1.56
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$27,150,492]	29.2%	23.7%	1.23	25.1%	1.16	25.2%	1.16	28.4%	1.03
Medical Assistance [ \$1,642,140]	1.8%	6.0%	0.30	3.6%	0.48	4.7%	0.38	3.8%	0.47
Commercial [ \$7,031,866]	7.6%	9.4%	0.80	11.2%	0.68	6.8%	1.10	7.9%	0.96
Charity care [ \$1,433,884]	1.5%	1.2%	1.27	0.8%	1.84	1.3%	1.20	1.2%	1.26
All other [ \$1,195,890]	1.3%	1.4%	0.90	0.4%	3.02	0.7%	1.78	0.1%	24.73
Total deductions [ \$38,454,272]	41.3%	41.7%	0.99	41.2%	1.00	38.7%	1.07	41.4%	1.00
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	9.1%	5.1%	1.79	3.1%	2.92	4.4%	2.06	6.8%	1.33
Net gains/losses as % of net income	-0.3%	5.3%	-0.05	-1.6%	0.16	-1.2%	0.21	-15.8%	0.02
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$22,151,915]	42.5%	47.8%	0.89	47.5%	0.89	52.1%	0.82	46.7%	0.91
Supplies and services[ \$23,998,582]	46.0%	40.5%	1.14	40.3%	1.14	34.6%	1.33	43.6%	1.06
Capital component [ \$5,023,619]	9.6%	8.7%	1.11	9.2%	1.05	10.2%	0.94	7.7%	1.25
Bad debt [ \$976,000]	1.9%	3.0%	0.63	3.0%	0.62	3.1%	0.60	2.0%	0.93
Fiscal Statistics									
Operating margin	13.3%	6.1%	2.19	11.4%	1.17	6.4%	2.09	19.3%	0.69
Total hospital profit margin	13.2%	6.4%	2.08	11.2%	1.18	6.3%	2.11	17.2%	0.77
Return on equity	25.8%	10.0%	2.58	15.1%	1.70	10.0%	2.58	39.9%	0.65
Current ratio	4.7	2.5	1.85	2.4	1.96	2.3	2.05	4.2	1.11
Days in net patient accounts receivable	60.8	57.8	1.05	62.4	0.97	60.2	1.01	.	.
Average payment period	83.2	52.6	1.58	64.0	1.30	62.1	1.34	88.4	0.94
Equity financing	39.4%	56.2%	0.70	58.1%	0.68	51.1%	0.77	32.6%	1.21
Long-term debt to equity ratio	0.3	0.5	0.54	0.4	0.63	0.6	0.45	1.2	0.21
Times interest earned	10.4	5.0	2.08	10.0	1.05	4.4	2.39	21.9	0.48
Total asset turnover	0.8	0.9	0.87	0.8	0.98	0.8	0.94	0.8	0.99
Average age of plant: years	10.6	9.5	1.11	9.0	1.18	8.0	1.33	9.4	1.12
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	13.7%	.
Output gross rev (% of total gross pt. rev)	51.6%	44.1%	1.17	50.4%	1.02	54.1%	0.95	50.1%	1.03
Net Revenue Statistics									
Inpatient net revenue per discharge	\$6,710	\$7,870	0.85	\$6,978	0.96	\$6,036	1.11	\$7,002	0.96
Inpatient net revenue per day	\$1,867	\$1,834	1.02	\$1,532	1.22	\$1,554	1.20	\$1,832	1.02
Outpatient net rev per visit	\$522	\$343	1.52	\$365	1.43	\$385	1.36	\$309	1.69